

Boehringer Ingelheim

CNT Success Story

Global S/4HANA Template Replaces U.S. Legacy Landscape

Boehringer Ingelheim is working on breakthrough therapies that transform lives, today and for generations to come. As a leading research-driven biopharmaceutical company, the company creates value through innovation in areas of high unmet medical need. Founded in 1885 and family-owned ever since, Boehringer Ingelheim takes a long-term perspective. More than 52,000 employees serve over 130 markets in three business areas, Human Pharma, Animal Health, and Biopharmaceutical Contract Manufacturing.

CNT Management Consulting

STARTING POINT: S/4HANA CONVERSION

In 2020 Boehringer Ingelheim, with CNT as their implementation partner, executed a brownfield conversion from SAP ECC to SAP S/4HANA. This was an integral part of a strategic initiative to develop a central digital core for finance, supply chain, sales, operations, and quality management. The new S/4HANA system went live simultaneously in over 80 companies with 21 production sites in 41 countries in 5 continents.

The go-live was completed within only four days, and more than 600 employees were involved.

With S/4HANA in place, the integration of a recently acquired and highly complex business unit in the US was next on the roadmap to achieve the overall goal of one single ERP for all of Boehringer Ingelheim's business units.

Roll-outs for further business units will take place gradually in different markets and will be completed in 2028.

„With SAP S/4HANA as the digital core, we have created the conditions for using further innovations such as predictive analytics, AI-based automation or the asset intelligence network, paired with a new user experience. Boehringer Ingelheim thus remains an early adopter in the industry."



Markus Schümmelfeder
CIO Boehringer Ingelheim

Boehringer Ingelheim

CNT
Management Consulting

Your contact:

The SAP consulting company CNT Management Consulting was founded in Vienna in 1999. More than 400 consultants support companies in Austria, Germany, Switzerland, Belgium, Netherlands, Italy, the USA, and Brazil in all areas of SAP integration.
With annual revenue of around 104 million euros (2022), and multiple SAP awards, the company is a leader in SAP Consulting and is targeting additional revenue and employee growth in the coming years.

Alexander Paulus
Project Manager



MAIN GOALS

The goal of the project was the successful integration of six new manufacturing plants and the integration of the complete US animal health business into the global system and process template. As part of the implementation, 70% of the customer-facing application landscape had to be replaced with new applications and had to be interfaced with the global SAP landscape.

With a direct-to-customer business model in place, several processes had to be re-designed or newly created to enable compliance and business-critical requirements.

Due to high customer expectations on product availability, the team had to ensure a go-live with minimal interruption in the commercial business and continuous manufacturing activities while transitioning to the new environment.



„Moving from a scattered legacy landscape to the existing S/4HANA system and process template allows us to free up resources and to focus on digital innovation and patient health.“

Christian Orth
CFO, Boehringer Ingelheim US

Boehringer Ingelheim

„Although external factors such as COVID-19 and the high level of complexity posed major risks for project implementation, we were able to successfully complete the project with our partner CNT and achieve our goal of minimal business and customer impact.“



Andreas Hilf
Head of Corporate Division
Global Business Services
Boehringer Ingelheim

SOLUTION

Based on the proven implementation methodology from Boehringer Ingelheim, the project team successfully completed the timely integration and merger of the new U.S. business unit into an existing legal entity.

New compliance and business-critical requirements have been implemented as part of the project, and new processes, applications, and interfaces were designed, tested, implemented, and validated.

More than 50 different business objects with more than one million data records were migrated as part of the project.

The project was tightly integrated with other parallel initiatives. A methodic approach to managing those integrations was a critical factor for successful project completion.

BENEFITS

With over 23 years of methodical competence, CNT has created a track record of successful global business template designs and rollouts.

In addition to a deep understanding of all aspects of SAP S/4HANA, CNT also has an experienced team with the required business knowledge of the pharmaceutical industry.

With our holistic view on ERP implementations, we complement our process knowledge with experience in project management, data migration, organizational change management, and cutover planning and execution experience.



Figures about our customer and project

1885
Founded in Germany

20
Months project duration

52,000
employees

16,000
active SAP users

180
affiliated companies worldwide

46
consultants on the project team

Boehringer Ingelheim

CNT in numbers

400
Process and SAP consultants in 10 locations

104
Million euros in sales in 2022

23
Years of history and innovation

250
clients in Europe, South America, the USA, Africa, and Australia

75
productive SAP S/4HANA installations in more than 40 countries

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