



CNT Success Story

Operationally versatile. Technologically unique.

Rosenbauer is the world's leading manufacturer of systems for firefighting and disaster protection. For more than 150 years, the name has stood for significant innovations and ground-breaking technology in the manufacture of firefighting vehicles and extinguishing systems in accordance with European and US standards.

INITIAL SITUATION

Rosenbauer has been using SAP S/4HANA in accounting for a while now. For logistic processes, an ERP system developed in-house is in use. Other IT systems are used in various areas of the company, such as in field service management.

A challenge we faced at Rosenbauer was the very high level of interconnectedness between the various locations. Rosenbauer Switzerland is a service and sales location where vehicles produced at other locations are also completed and equipped in accordance with individual customer requirements.

MAIN GOALS

Rosenbauer benefits from SAP S/4HANA Best Practices and can thus focus on core processes.

The goals in this were:

- To roll out a template with a focus on sales and service processes at the first location.
- To map production processes for manufacturing (expansion) in SAP.
- To integrate with both the existing ERP system for intercompany processes and the CRM system for service and sales.
- To seamlessly integrate logistics processes with existing finance and controlling processes.
- To support a smooth migration from the existing system to SAP S/4HANA.

„This marks the first major milestone in our strategically important SAP project. I am looking forward to the implementation at Rosenbauer Slovenia in the first half of 2023, which is a fully integrated production site“



Sebastian Wolf
CEO, Rosenbauer

Your contact:

The Vienna-based SAP consulting firm CNT Management Consulting AG was founded in 1999.

Around 400 consultants advise companies in Austria, Germany, Switzerland, Belgium, Italy, the USA, and Brazil in all areas of SAP integration.

With around 81 million euros in revenues (2021), the company is one of the market leaders for SAP consulting in Austria and is aiming for further revenue and employee growth in the coming years.

Wilhelm Heckmann
Project manager



„With the help of our implementation partner CNT, the successful go-live in Switzerland marked our first milestone. Since then, Rosenbauer has benefitted from SAP S/4HANA and has been able to focus on core processes. At the same time, we have already been able to significantly increase transparency concerning financial processes.“

Gregor Graf
Project manager, Rosenbauer

SOLUTION

With the introduction of SAP S/4HANA, the mapping of sales, service, and external procurement processes is possible; so is the mapping of manufacturing processes for expansions. SAP S/4HANA facilitates the materials management process as well as intercompany processes that are integrated with the legacy logistics system used in other locations.

YOUR BENEFIT

The introduction of SAP S/4HANA enables Rosenbauer Switzerland to execute integrated processes in one central system.

This simplifies processes, increases transparency, and realizes full integration with other systems within the company. Rosenbauer is now Fit for Future.

Client and project in figures



975

million euros in sales
(2021)



14

months project duration



3 800

employees



1500

person-days on the project



25

active users (pilot)



25

consultants on the project
team



CNT in figures



400

process and SAP consultants in
10 locations



81

million euros in sales (2021)



22

years of history and innovation



200

clients in Europe, South
America, USA, Africa, and
Australia,



75

productive SAP S/4HANA and
Ariba installations