

CNT Success Story

S/4HANA-ROLLOUT KIEFEL GMBH (Greenfield Approach)

KIEFEL GmbH is one of the international leaders in the fields of thermoforming and joining technology.

The company develops and produces high-quality machines for processing plastics, bio-based materials and natural fibers.

INITIAL SITUATION

Due to the company's growth in recent years, it became necessary to be able to map cross-company processes in one system, especially for project management and cross-location manufacturing processes. Regarding finance, the new processes and relationships needed to be mapped transparently.

In addition, there was a desire to be able to consistently adapt the existing business landscape, which has been diversified over the years, to new realities such as Industry 4.0, BigData etc. The resulting economies of scale in acquisition and subsequent operation of SAP-standard processes should be skimmed off.

For the abovementioned reasons, KIEFEL decided to rethink its IT and process landscape during the project and to also design it for future challenges.

MAIN GOALS

The goal of this project was to implement and to roll-out the S/4HANA template at the main site of the KIEFEL Group, KIEFEL GmbH in Freilassing. Therefore, it was necessary to set up the S/4HANA template created in the preliminary project for a production system and to parameterize it with the location-specific standard values (organizational units, company codes, etc.). Additional requirements included to functionally test the entire process, from the first contact with the customer to the internal project completion, to integrally test, to migrate necessary legacy data and to provide training. SAP HCM, SAP Concur and approximately 13 third-party systems were simultaneously connected and made operational.

- Implementation and commissioning of the S/4HANA template for the main site of KIEFEL GmbH in Freilassing as a role model for other companies of the KIEFEL and BRÜCKNER groups.

“The consistent look into the future as well as the associated change in the internal and external requirement factors for the IT and process landscape ultimately encouraged us to pursue a greenfield approach.”



Peter Eisl
CFO KIEFEL GmbH

Your contact:

The SAP consulting firm CNT Management Consulting AG was founded in 1999 in Vienna. Approximately 290 consultants support companies in Austria, Germany, Switzerland, Belgium, Italy, USA and Brazil in all areas of SAP integration. With a turnover of around 67 million euros (2020), the company is one of the market leaders of SAP consulting in Austria and is aiming for further sales and staff growth.

Oliver Sommer
Projektleiter



SOLUTION

Thanks to a professional project organization – both on the part of KIEFEL and CNT – the project has become a consistent success. The main success factors were:

- Professional project management on both sides
- Successful cooperation in the comprehensive project team
- Exact compliance with milestones / project plan
- CNT concept of the three project phases: Red, Blue and Green-Lining
- Clear change management through project management

Advantages of the Solution:

- Optimization of E2E processes
- Continuous process
- Transparent cost controlling
- Increase of efficiency through standardized process flows



YOUR BENEFIT

CNT specializes in mapping processes in SAP ERP and SAP S/4HANA. The high level of expert knowledge of our employees supports the definition of optimal processes. Another reason for choosing CNT as a partner is their knowledge in the areas of special machine construction and project management.

CNT Input and Contribution:

- Project management
- Test management
- Change management
- CutOver management
- Migration

Figures about our customer and project



250

billion euros in sales in 2020



16

months project duration



1,000

employees



2500

man-days in the project



700

active users



40

consultants in the project team

KIEFEL
TECHNOLOGIES



CNT represented in numbers



290

Process and SAP consultants at 10 locations



67

million euros in sales in 2020



22

years of history and innovation



200

clients in Europe, South America, USA, Africa and Australia



60

productive SAP S/4HANA / Ariba installations