

CHRISTIAN PFEIFFER

CNT Success Story

Successful project completion at Christian Pfeiffer "Implementation proCosting”

Since 1925, Christian Pfeiffer has made a name for itself in developing and manufacturing system components for grinding and classifying plants. Today, they also plan and build complete plants for their customers, impressing over and over with their flexibility and adherence to schedules.

CNT Management Consulting

INITIAL SITUATION

Christian Pfeiffer is part of the MFL Group and after the successful project "ERP Optimization Mechanical Engineering" at MFL in Liezen in 2019, the solution could now also be rolled out and put into operation at Christian Pfeiffer - a sister company of MFL.

In the project execution, it was necessary to have a continuous possibility to check the cost side of the projects against the budget in order to give the project managers the possibility to monitor the project commercially and to bring it to a successful end.
The continuous possibility of checking costs against the budget was essential.

MAIN GOALS

The main objective of the project was to map the processing of projects in special machine construction in SAP ERP ECC. For this purpose, it was necessary to design a continuous process, from the first contact with the customer to the internal project completion. In addition, the goal was to ensure continuous budget and cost control over the entire project duration in order to provide the project manager with a tool for commercial project control. These goals were achieved by including SAP PS and the proSolution AddOn proCosting.

"With the introduction of the SAP module PS in connection with ProCosting, project cost tracking could be quickly optimized and presented after only a short time. This enables our project managers to manage their projects even more efficiently. Within the scope of the implementation, CNT also successfully supported us in further process optimizations in-house. "



Stefanie Niehaus
Head of Customer Service
at Christian Pfeiffer

CHRISTIAN PFEIFFER

CNT
Management Consulting

Your contact:

The SAP consulting company CNT Management Consulting AG was founded in Vienna in 1999. Around 300 consultants support companies in Austria, Germany, Switzerland, Belgium, Italy, USA and Brazil in all areas of SAP integration.
With a turnover of around 67 million euros (2020), the company is one of the market leaders for SAP consulting in Austria and is targeting further turnover and employee growth in the coming years.

Oliver Sommer
Project manager



SOLUTION

It was necessary to adapt the process to provide project management with a simple way of monitoring the costs of projects in special machine construction from project planning to internal project completion.
For this purpose SAP standard options should be used together with the proSolution AddOn proCosting as far as possible and the following goals should be achieved:

- Efficient planning and processing of customer projects
- Consistent overall processes can be mapped in a homogeneous system landscape
- Cost and budget planning on P&L basis
- No data redundancies



YOUR BENEFIT

- Optimization of the overall process of project planning and implementation
- Consistency of the overall process
- Increased efficiency through standardized process flows
- Transparent project cost controlling

Figures about our customer and project

47
million euros in sales in 2020

8
months project duration

120
employees

20
Man-days in the project

60
active users

5
consultants in the project team

CHRISTIAN PFEIFFER

CNT represented in numbers

300
Process and SAP consultants at 10 locations

67
Million euros in sales in 2020

22
years of history and innovation

200
clients in Europa, South America, USA, Africa and Australia

60
productive SAP S/4HANA/Ariba installations

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