



CNT Success Story

Passion for CLT – Passion for SAP

Pfeifer is a leading company in the European wood industry. In their 13 facilities in Austria, Germany, the Czech Republic, and Finland they practice their philosophy: “Passion for timber – Passion for our work with conifer wood.”

This same passion is to be carried into the future with digitalization and the use of innovative systems.

INITIAL SITUATION

The CLT plant's current ERP system offers hardly any standard interfaces in SAP and is therefore barely integrated into Pfeifer's existing system and reporting landscape.

Furthermore, there are system limitations that make the implementation of new and innovative digitalization projects difficult.

The market offers limited resources for system support in regard to the existing ERP system.

Additionally, there is a lack of scalability due to historically evolved system structures and interfaces.

The Pfeifer Group has found a stable and future-proof system partner in SAP. This will strengthen Pfeifer's position on the timber market.

MAIN GOALS

Pfeifer's planned growth is optimally supported by a scalable ERP system and secure, standardized processes.

The rollout of the global template:

- supports the efficient and cost-effective integration of new sites.
- supports the long-term reduction of process costs through standardization and automation.
- forms the basis for being able to react quickly to new developments in the field of digitalization.
- helps to minimize the risk of resource bottlenecks in system support.

“With the SAP@CLT project, the Pfeifer Group and its strategic partner CNT have taken the first major step towards integrated production.”



Stefan Hammerl
Head of Group IT

Your contact:

The SAP consulting firm CNT Management Consulting AG was founded in 1999 in Vienna. Around 400 consultants advise companies in Austria, Germany, Switzerland, Belgium, the Netherlands, Italy, the USA, and Brazil in all areas of SAP integration.

With around 128 million euros in sales in 2023, the company is one of the market leaders for SAP consulting in Austria and is aiming for further revenue and employee growth in the coming years.

Katharina Pointner
Project Management



SOLUTION

Initially, SAP S/4HANA was implemented as a central ERP system for the entire Pfeifer Group.

The project kicked off with the creation of an SAP S/4HANA template and a pilot rollout in Austria by the start of 2021. Another rollout was completed at other Pfeifer Group sites by the beginning of 2022.

This formed the necessary basis for the improvement and further development of processes using the modern, intelligent functionalities within S/4 Core.

In 2023, the functional scope for the rollout at the CLT plant in Schlitz, Germany, was extended with SAP PS, PP, and SAP DM.

This has been achieved by:

- creating transparency,
- reducing interfaces,
- continuously optimizing processes, and
- using the latest innovations.

YOUR BENEFIT

The implementation of SAP S/4HANA has created the basis for growth and innovation.

The resulting transparency has introduced opportunities to optimize processes and organizational workflows in a way that ultimately ensures fast and high-quality deliveries to customers.

The implementation of SAP PS, PP, and DM has improved internal and external transparency.

Figures about our client and project



1,2

billion euros in sales
in 2022



10

months project duration



2,600

employees



1,280

man-days on the project



370

active users



16

consultants in the
project team



CNT represented in numbers



450

process and SAP consultants
in 12 locations



128

million euros in sales
in 2023



25

years of history and innovation



300

clients in Europe, South America,
the USA, Africa, Asia, and Australia



85

productive SAP S/4HANA
installations