



CNT Success Story

Cloud-based Procurement with SAP Ariba

Energie Steiermark, based in Graz, is an Austrian energy and service company. It is not only through its owner, the Federal State of Styria, that the company is deeply rooted in its home region, promoting its development as a reliable service partner and a dynamic force for innovation. With its 29 main operating locations in Styria, a sales company in Vienna, and investments in various companies, Energie Steiermark is always close to its customers – even outside of Austria: in Slovakia, Czechia, Slovenia, Germany, and France. The company values energy efficiency and innovative service offerings in the areas of electricity, natural gas, heat, and mobility. The solutions come from its more than 1,900 employees. They dedicate their experience and expertise to a fair partnership with around 600,000 customers in Austria and abroad. Energie Steiermark thinks green: When generating energy, it relies exclusively on renewable energy sources such as water, wind, sunlight, and biomass.

INITIAL SITUATION

Energie Steiermark implemented SAP SRM years ago to support its internal purchasing, reservation and replenishment processes.

Supplier catalogs have been used by requestors; they have also been used to update purchasing conditions for ERP-based replenishment processes.

SAP SRM is no longer supported by SAP. As a result, Energie Steiermark was looking for a new, modern, and future-proof solution.

MAIN GOALS

A new system that could support all required processes was needed.

SAP Ariba Guided Buying, in combination with SAP Business Network Commerce Automation, meets this need. At the same time, it guarantees future extensibility options.

The once manual internal catalog management has been automated.

Approvals can now be carried out in many different and simple ways:

- in SAP Ariba Guided Buying
- integrated in SAP Fiori
- via app on a smartphone
- per email in Outlook

The system is designed for extensions such as service procurement or RfX processes.

“For us, the biggest advantage lies in the time saved thanks to the easy-to-use system, the mapping of our portfolio value limits, the inclusion of our internal postings, and the integration into Fiori for our mobile approvals.”



Jannina Weber

Project Manager, Purchasing
Energie Steiermark



Felix Seebacher

Project Manager, Logistics
Energie Steiermark

Your contact:

The SAP consulting firm CNT Management Consulting AG was founded in 1999 in Vienna. Around 400 consultants advise companies in Austria, Germany, Switzerland, Belgium, the Netherlands, Italy, the USA, and Brazil in all areas of SAP integration.

With around 104 million euros in sales (2022), the company is one of the market leaders for SAP consulting in Austria and is aiming for further revenue and employee growth in the coming years.

Richard Wagner
Solution Architect



SOLUTION

As a modern SaaS solution in the cloud, SAP Ariba Guided Buying supports all necessary processes for requestors using all variants of catalog content.

The digital integration with suppliers facilitates:

- catalog content
- purchase orders and confirmations
- invoices

Catalogs and SAP ERP conditions are automatically updated with new prices for regularly purchased products.

The cloud-based solution allows the use of all new features and functions without the need for complicated and lengthy release upgrades.

YOUR BENEFIT

SAP Ariba Buying has replaced the old SAP SRM system without any interruptions of operations.

The creation of catalog content based on SAP ERP is now fully automated. It is no longer necessary to create, load and verify data manually.

As SAP Ariba is completely cloud-based, it is no longer necessary to host and maintain your own server infrastructure or to carry out your own software release cycles.

SAP has announced that the SAP Ariba portfolio is the future of procurement. As an SAP Ariba license holder, every purchasing company will be able to take advantage of all the new features and functions “automatically”.

Facts and figures about our client and project



1921

founded in Styria



8

months project duration



~2 000

employees



~850

active SAP Ariba users



29

locations



4

consultants in the external project team



ENERGIE STEIERMARK

CNT represented in numbers



450

process- and SAP-consultants in 12 locations



127

million euros in sales in 2023



25

years of history and innovations



300

clients in Europe, South America, US, Africa, Asia, und Australia



85

productive SAP S/4HANA and Ariba installations